Virtual Reality Meeting

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Lou Graham, DDS
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(Porcelain, Indirect Composites and Prefabricated Composite Veneers)

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* Presentation times to be determined.
Catch up on your required CE by September 30

Sept. 30 is quickly approaching and you know what that means. Illinois requires dentists to renew their licenses every three years. You must be able to show proof of a minimum of 48 hours of continuing education over the three-year licensing period.

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- Start with our recorded CE programs from past Regional and Midwinter Meetings at [http://on.cds.org/CErecordings](http://on.cds.org/CErecordings).
- Don’t forget to register for the Sept. 19 Virtual Reality Meeting. You’ll be able to interact with speakers, visit the virtual Exhibit Hall, and network with other attendees all from the comfort of your home or office. Browse all the CE opportunities on our website at [http://on.cds.org/continuingeducation](http://on.cds.org/continuingeducation).
- If you attended the Midwinter Meeting this year and still need to download your CE certificates, you can do so for free through Dec. 31. You will need to pay to download the certificates for any previous Midwinter Meetings. Request your certificates online at [http://on.cds.org/requestCE](http://on.cds.org/requestCE).

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**CDS officers’ election to be held November 7**

The 2013 CDS Election of Officers will be held Wednesday, Nov. 7, during the Regional Meeting at Drury Lane, 100 Drury Lane, Oakbrook Terrace.

**THE 2013 CDS OFFICER NOMINEES**

- President: David Fulton Jr.
- President-elect: Richard Holba
- Secretary: Susan Becker Doroshow
- Vice President: George Zehak
- Treasurer: Phillip Fijal

The Installation of Officers will take place Sunday, Nov. 11, at the Hotel InterContinental, 505 N. Michigan Ave., Chicago.

- Welcome Reception: 6:15 p.m.
- Installation: 7 p.m.
- Dessert Reception: 8 p.m.

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**Join CDS for the NEW DENTIST ROOFTOP DECK NETWORKING NIGHT**

Thursday, August 23 » 6:30-10 p.m.

MileNorth Hotel, C-View Rooftop Bar
166 E. Superior St., Chicago (one block east of Michigan Avenue)

The CDS New Dentists Committee invites dentists in practice for 10 years or less to network with CDS branch representatives.

Unwind on the scenic Rooftop Deck of the MileNorth Hotel in the heart of Chicago’s Magnificent Mile and enjoy an evening of networking with colleagues.

- Learn how to grow your practice and knowledge through membership in organized dentistry
- Meet with CDS branch representatives
- Find out how you can get involved and become a leader in your profession

**RSVP by August 20 to Joanne Girardi:**

jgirardi@cds.org or 312.836.7300
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CDS Foundation is growing quickly

As the chair of the Communications Committee of the Chicago Dental Society Foundation, I would like to take this opportunity to thank the staff writers of the CDS Review for so wonderfully covering the news of our Foundation.

As a fairly new charitable entity, our Foundation is ever so quickly growing and widening our scope in the areas of access to care and dental education; it is with the CDS Review’s comprehensive coverage of our goals, fundraising events, grants and donations, and our new affiliation with a working clinic that our members have learned what the Chicago Dental Society Foundation is all about and why supporting this worthy cause is so important.

— James Robinson, DDS
Chair, Communications Committee
CDS Foundation
honesty? It is probably not a coincidence that there is suddenly a renewed interest in ethics as part of the dental curriculum. There are undoubtedly numerous factors contributing to our decline in ranking, not the least of which is the explosion of advertising in the dental field. At one time we were almost prohibited by our dental ethics from anything more than the listing of name and phone number in the telephone directories, and we had actual height and size limitations for the signs above our office doors. Now it would seem that anything goes. No wonder the public has doubts after encountering full-page color ads or mailers claiming superiority, radio promises of “teeth in a day,” discount coupons and other come-ons to get a prospective patient in the door. We’re beginning to come across like so many other businesses whose only concern is the bottom line, the profit.

Does it mean that we have to go back to the days of white

Back in my dental school days, in fact way back in my dental school days, it was customary at the end of the year for the senior class at the Loyola University School of Dentistry to put on a play lampooning the faculty and the school. This was enthusiastically embraced by all of the students, for it allowed some sort of “payback” for what we often deemed as harassment during our four years of study.

It happened that this was also the time of the very popular television comedy show Rowan & Martin’s Laugh-In, with hosts Dan Rowan and Dick Martin and a cast of regulars that included Arte Johnson, Goldie Hawn, Ruth Buzzi and Jo Anne Worley. Following the lead of the show, one senior donned a very Einstein-like wig and attire to portray the eminent bygone oral anatomy professor from Loyola, Dr. Harry Sicher. Harry’s line to his student, “It may be a hole to you, but it’s a socket to me,” brought the inevitable sucker punch to the chin of the “actor” and put him on the floor, just like every week on Laugh-In when a cast member would utter the fateful words “sock it to me.”

So what’s the point?

The point is that professionalism in dentistry may be hitting the floor, too. Back when Laugh-In was ruling the airwaves, the profession of dentistry was also riding high, at least in the area of respect among professions and occupations. We were then ranked first or second, whereas now we find ourselves considerably lower in trust and esteem in the eyes of the public.

What happened?

Professionalism is defined in the dictionary as the qualities or typical features of a profession, especially competence, skill and trust. The word embodies the characteristics inherent in a true professional that might lead to what one often thinks of as “professional conduct.” When hearing the term “professional,” we think of such terms as experienced, qualified, licensed, official, expert, masterful, polished, thorough, authoritative and businesslike. It would seem that we qualify as professionals from that list, but why then are we losing the respect of public opinion? It is certainly not our educational training, which has actually become lengthier over the past decades. Could it be our
coats and ties instead of the more practical and comfortable scrubs when we treat our patients? Give up the use of credit cards and financing options that are so necessary today? Stop the expanded use of auxiliaries and practicing under “General Supervision”? Hardly! What we must do is bring back the aura of care and professionalism that dominated our offices not that long ago.

It all starts with that first contact with our office: the initial telephone call. The receptionist, our representative to the new prospective patient, needs to be professional, yet with a caring voice and willingness to listen. The patient’s first visit to our office is equally important and must be impressive. We should be on time, have all of the professionally appearing paperwork ready, and be operating out of a clean, neat facility. Our attire, like our decorating, should likewise be updated and fresh. Stains on the carpet, old wallpaper, or a worn set of scrubs don’t exactly inspire confidence. We need to first address the patient’s primary reason for being there, and then worry about the possibility of a comprehensive treatment plan — not the other way around. We must give the patient treatment options for their problems, including the possibility of no treatment at all, and the costs therein. The visit should end with a businesslike handling of the financial aspects of the treatment that day, and an end-of-the-day follow-up call from the doctor. This, especially in the case of more involved or difficult treatment, is always welcomed by the patient. It is these extra touches that go a long way toward showing that caring attitude that often leads to a second appointment and the referral to friends and relatives, the best kind of internal marketing.

We must avoid going down the path of our medical colleagues, a path that the insurance industry is trying so hard to force us down. With new graduates so heavily in debt from their schooling, it is very tempting for them to join one of the many dental insurance HMO or PPO plans or become a part of the rapidly growing corporately run dental groups. With every new dentist that chooses one of those options comes further erosion of our ability to improve or even maintain our professional stature.
When the alarm goes off on another Monday morning, it’s natural to think to yourself, “How soon can I retire?”

Though the question may be asked in jest, experts agree that dentists should be thinking about retirement long before your first gray hair appears. The loss of a regular paycheck and the wealth of unscheduled free time are but two reasons that many professionals find retirement as stressful as their working days.

“People find a lot of meaning in their work,” said Ed de St. Aubin, an associate professor of psychology at Marquette University. He explained that, for many highly educated and experienced professionals, job satisfaction extends beyond money and benefits.

“When you get to the level of a dentist, it’s part of who you are. And many people when they retire will ask ‘if I’m not a dentist, then who am I? I still want to find meaning in what I do and in caring for people.’”

WO WORK TOWARD LEISURE
Building your whole sense of being on your career, Mr. de St. Aubin explained, will set you up for depression. Leaving your job will bring an inevitable change in the social network you’ve developed with patients and co-workers, as well as a lot of free time to fill in most any way you wish.

Avoid depression by building a life outside of your office while you are still working, Mr. de St. Aubin recommends that you start in your 40s. Grow and strengthen your social circle, and explore hobbies that you can pursue long after your working days are over.

“The more of those things that you have outside of the home and your career, the less likely you are to fall into depression,” Mr. de St. Aubin said.

Consider also how you will transition to retirement. Gone are the days of our manufacturing-based economy, when you clocked out at 5 p.m. Friday, collected your gold watch, and woke up Monday morning with nothing to do.

“This is not your grandfather’s retirement,” Mr. de St. Aubin said of our current service-based economy. “There’s

‘I think one of the scariest things about retirement is the feeling of being ‘worthless,’ and that goes for your finances, as well.’

by Joanna Brown
Know what to look for when choosing a financial advisor

Picking a financial advisor to help plan for your retirement is not something to be considered lightly, nor should it be intimidating, accountant Elaine Pesavento advised. Here are a few keywords to look for when interviewing candidates.

**AGENT:** This person is a contractor of the insurance company whose job is to sell the insurance company’s products. They work for the insurer.

**BROKER:** This person has permission from their client to seek quotes from various insurance companies on the client’s behalf. They work for the insured.

**CERTIFIED FINANCIAL PLANNER (CFP):** This is a professional certification for financial planners conferred by the Certified Financial Planner Board of Standards. To use the designation, professionals must meet education, examination, experience and ethics requirements, and pay an ongoing certification fee. “Good ones help you look at your priorities and do their best to allocate your assets in ways that will fund your priorities, based on your timeline,” Ms. Pesavento said.

**REGISTERED INVESTMENT ADVISOR (RIA):** This person is registered with the Securities and Exchange Commission or a state’s securities agency. Individuals or firms that receive compensation for advice on investing in securities such as stocks, bonds, mutual funds or exchange-traded funds are deemed to be investment advisers. “It has been my experience that RIAs are held to a higher standard of due diligence that a typical CFP,” Ms. Pesavento said. “When they recommend insurance products, they are acting as more of a broker than an agent.”

‘There might be tension in the power dynamics in your relationship when you start to think about spending more time in the house with your spouse — in their domain, frankly.’

In fact, the transition is far less absolute, Mr. de St. Aubin explained. “People gradually cut their hours, bring in a partner, or maybe take on a mentorship role in their field.” You might also spend time volunteering in a clinic.

**PREPARE AT HOME**
Another area of concern is the change that retirement brings in your relationship with your spouse. In many cases, the dentist has spent many years working full-time outside the home, making good money and enjoying the respect of the staff and patients, while the spouse has been less involved with the workforce and more involved with household management responsibilities.

“There might be tension in the power dynamics in your relationship when you start to think about spending more time in the house with your spouse — in their domain, frankly,” Mr. de St. Aubin said. “Now, you’re home all day together and suddenly you’ve got a better way to organize the pantry. Retirement should be liberating and freeing, certainly, but you’ve got to be mindful of the potential for tension in that relationship.”

**PLAN AHEAD**
And then there are your finances. The loss of a regular paycheck is something you should plan for as soon as you accept your first job, advised Elaine Pesavento, a Certified Public Accountant, Certified Fraud Examiner and Master of Science in Taxation. She is a partner in the firm of Pesavento and Pesavento, Ltd., and a frequent Midwinter Meeting lecturer.

“I think one of the scariest things about retirement is the feeling of being ‘worthless,’ and that goes for your finances, as well,” she said. “But for those who prepare for it during their work life, it’s less of a factor. Your money, if it’s handled properly, grows for you.”

And thus she made her first recommendation: start saving early. Saving $5,000 a year from the beginning of your career makes a huge differ-
ence at the end of your work life. That’s $96 per week that Ms. Pesavento recommended be pulled directly out of your bank account and deposited in an IRA or other tax-deferred retirement plan.

Assuming the money maintains a conservative 6 percent average growth rate (though the average since 1929 has been much greater), your $96 weekly set-aside will total $150,000, and will have grown to more than $400,000 by the time you retire.

But if you wait 10 years to start saving, Ms. Pesavento warned, you’ll have to set aside an extra $65,000 to reach that same retirement goal. That’s $10,750 annually, rather than the far more manageable $5,000 contribution to your IRA.

LIVE SIMPLY
Ms. Pesavento’s second recommendation is just as simple: don’t spend all that you earn. She recommends setting as much as you can aside in a deferred retirement plan, like an IRA, so that your wealth can accumulate faster.

Talk to your financial planner more about this soon, because American taxpayers can anticipate a large increase in the income tax rate in 2013, Ms. Pesavento said. Inactivity by Congress will return the tax rate to levels last seen in 2001.

While there is a variety of Internet-based programs, Apps and other software available to help organize a budget, Ms. Pesavento said a good financial advisor is irreplaceable. Tax laws and state laws change so quickly that no online resource or software can keep up, she explained, whereas a living, breathing financial planner can help you organize your retirement goals based on your personal timeline.

“Find a good financial planner — not just someone who is going to sell you a good insurance product, but someone who will talk to you about how to fund your priorities. Start early and be consistent — diligent — in saving.”

But even an accounting professional knows saving every single year isn’t realistic. Ms. Pesavento said the years that her three children were all in college were lean. But she got back to saving as soon as possible, and today feels good about her progress toward attaining her retirement goals.

“You just do the best you can.”


Following are five predictors of a healthy retirement. Professor Ed de St. Aubin said that the popular research shows that the more of these you have, the better your transition away from the office will be.

**MONEY:** Have you made smart investments to support yourself after your paychecks stop coming?

**HEALTH:** Able bodies and minds and healthy levels of activity make retirement a more pleasant experience.

**VOLUNTARY RETIREMENT:** People who choose to retire and initiate it themselves fare better than those who are forced to, such as pilots who have a mandatory retirement age.

**SOCIAL CIRCLE:** Your social network will inevitably shrink when you leave the office staff and patients that have for years filled your day with social interaction and stimulation. The depth of your five closest relationships — including that with your partner or spouse — will bring you laughter, activity and help in times of need after you retire.

**ATTITUDE:** The way you view your retirement will drastically affect your experience. Are you mourning your loss of authority, or gaining an opportunity to spend more time with your children and grandchildren? Anxiety about how you will spend your newfound free time will negatively impact your experience.
For Sherrie and Cheri, it was just another weekend adventure.

Cheri, of Grayslake, heard about the Mission of Mercy from the hygienist she sees at a Lake County dental clinic. Determined to get the fillings she needed — but couldn’t afford — she made plans to be one of the first in line at the Lake County Fairgrounds June 8.

Cheri called Sherrie and asked her to come along. Sherrie rode the train from her Chicago home to Grayslake June 7, spent the night at Cheri’s home, and got in line with Cheri and Cheri’s husband not long after the sun came up.

Sherrie had two extractions and received a partial denture at the Mission of Mercy dental clinic; she was also seen by a physician and an eye doctor on site. Cheri got two fillings, as well.

“We got excellent care, and were treated with respect and dignity. My hygienist who told me about this — when I saw her here today I gave her a big hug,” Cheri said.

Sherrie and Cheri were but two of the 1,288 dental encounters recorded at the 2012 Mission of Mercy, cohosted by the Illinois State Dental Society Foundation and the CURE Network June 8-9.

Just like the 2010 Illinois Mission of Mercy, this year’s event brought volunteer dentists, hygienists and assistants to deliver free dental care to patients who would not otherwise have access to necessary treatment.

But new in 2012 was the partnership with the CURE Network, which added physicians, nurses and optometrists to the clinical environment. Basic medical screenings, including blood pressure readings, cholesterol checks, breast exams and PAP smears, as well as eye exams were offered on site. Eyeglasses were ground in a mobile lab also on the premises.

“There is so much need in our state, and nowhere for patients to go. This is but a Band-Aid on the system, but we’re bringing it to the people who need it, and I love being a part of that,” said Mark Humenik, a Northbrook dentist who co-chaired the event with dentist Brad Barnes, of Normal.
The Illinois State Dental Society reported 363 medical encounters and 432 vision encounters at the 2012 Mission of Mercy.

Volunteers came from throughout Illinois to help patients in most every way, from numbing mouths and extracting teeth to sterilizing instruments and escorting patients between clinical areas. The dental professionals maintained high energy levels throughout the weekend.

“We’re all out here because giving is contagious. We all do it in our offices all the time, but when we get together to do it, there’s a spontaneous, combustible explosion, and it’s awesome,” said David Fulton Jr., CDS president-elect who was working in the anesthesia area at the Mission of Mercy.

“Part of being a dentist is service. Sometimes the goal isn’t monetary, but just to help your fellow man,” echoed CDS Secretary Richard Holba in between escorting patients. “With the current state of jobs and insurance and Medicaid, this is the only care some patients can get. And this year, having the whole medical team here with us in one place, we can get so much more done to try and be preventive.”

Dr. Humenik described the patients he met — including those who lined up the night before and camped outside the Fairgrounds for a place in line.

“I talked to a patient this morning who had extractions and fillings and got a partial for her four front teeth, and she was thrilled. She said her birthday is coming up in August, and she’s really going to celebrate it.”

Another patient, Ellen, of Wauconda, was celebrating her 63rd birthday at the Mission of Mercy. She came for a partial denture.

“My friend told me about this opportunity. I can go to the County, but they don’t do partials and everything costs money. I have $18 in my checking account,” Ellen said. “I don’t know what all they’re offering here, but I’m here to go with the flow.

“I’m so grateful. This is a blessing.”

Explained Jay Landers, Executive Director of the Illinois State Dental Society Foundation: “Patients have some really poignant stories, and as soon as you hear them you know why you’re here. We’re all giving and sacrificing something to be here, but it felt really good to open the doors this morning. This can be life-saving and changing for the patients on the receiving end.”

Dentist David Miller, who currently serves as Chief of the Division of Oral Health at the Illinois Department of Public Health, said the Mission of Mercy also makes a powerful statement to the Legislature at a time when dental benefits are being cut back.

“I think the message to legislators is that our profession cares about giving back. We’ve got the entire dental family working here together, as well as a public/private partnership teaming up with the professional organizations. It’s a tremendous model for other entities in our state to follow.

“I think when you look at the whole event lawmakers will see that oral health is part of overall health, and that’s why these groups are coming together here. There are a lot of adults who need help and are getting it here; what will they do next?”

Read more feedback from patients and volunteers at the CDS blog, and see more photos from the Mission of Mercy at the CDS Facebook and Flickr pages.

- www.cds.org/News/Blog.aspx
- www.facebook.com/ChicagoDentalSociety
- www.flickr.com/photos/chicagodentalsociety
The 2012 Special Smiles clinic may have looked like a family picnic, what with the folding tables and chairs, colorful signs, and high-energy volunteers who filled the park with laughter, but there was serious business going on there. Nearly 600 of the athletes who came to Eckersall Stadium May 9 to compete in the Special Olympics received free dental screenings, oral hygiene instruction, and a goodie bags filled with home care items and referrals for continued dental care.

Dentist and event organizer Fred Margolis, who marked 18 years with Special Smiles this year, said the event serves two very important purposes. His co-chair is dentist Ricardo Mendoza.

“One (purpose) is to help the athletes feel more comfortable with dentists and dentistry; that’s why we do it in this beautiful park-like setting,” Dr. Margolis said. “And the second is to help the volunteers to be more comfortable with special needs patients.”

Dentist John Brescia, a long-time Special Smiles volunteer, was one of the dentists who wore a smile all morning long — even as the sun passed behind the clouds that threatened their clinic. This proud member of the Loyola University School of Dentistry Class of 1979 who currently practices in River Forest looks forward to the annual event.

“It sounds selfish, but I find it fulfilling,” he said. “It’s a good chance to help patients of all ages who have special needs.”

Though he doesn’t see a lot of patients with special needs in his regular practice, Dr. Brescia doesn’t shy away from the opportunity. Treating them is different, he said, and requires more patience, but it’s a good challenge.

“You have to be a good listener, but we should be with all patients. You have to be open-minded and try your best, but you do with all your patients. You have to be resourceful. If a deaf patient comes into the office, you might question ‘how can I treat this patient,’ but you find ways. Of course you can treat them.”
Learn to be a good listener and a strong leader

Online columnist Stephanie Sisk has been discussing issues of leadership in the dental office: both how the dentist learns to be a good manager, and how the dentist leads by example. Several friends of the Chicago Dental Society gave their thumbs up by Liking these columns on our Facebook page.

We want to hear from you, too. Look for new columns from Ms. Sisk and others online monthly at http://on.cds.org/columnists and post your responses at the end.

Or leave your comments on our Facebook page, www.facebook.com/ChicagoDentalSociety.

Our columnists also want to hear which topics you’d like them to address. Send your suggestions to review@cds.org.

Listen to this success story

One of the easiest paths to a successful dental practice is also one of the hardest: listening to your patient.

Really, it’s all any of us wants, anywhere we go and in most everything we do: to be heard and understood.

Patients who feel their dentist and staff really listen to them are happier, loyal, and more trusting and agreeable to treatment and instructions.

Dentist William van Dyk of San Pablo, CA, focuses on the importance of listening skills in his presentations on successful patient-centered practices. Get to a patient’s eye level or sit facing them while talking, he advised.

“Too often, the dentist is sitting and talking to the back of the patient’s head or standing over them,’’ he said. “It doesn’t take any extra time to sit down and face them.’’

Other advice from Dr. van Dyk:
• Have direct eye contact with the patient. “People trust you more if you look them in the eye.’’
• Repeat back to the patient what they have said. That dialogue helps zero in on the real problem and clarifies questions that can lead to a more accurate diagnosis, he said.
• Listen for the patient’s chief concern during the conversation. So often what gets in the way, Dr. van Dyk said, is a “doctor’s tendency to come to diagnosis or solution as soon as possible.’’ After all, he said, “we’re supposed to have the answers.’’

The trouble is that this kind of “find it-fix it’’ approach — efficient as it is — doesn’t build a satisfying emotional connection. Let’s remember, patients are people.

Who made you the boss?

Q: What’s been your training ground for learning to be a boss?
• a. Business school
• b. The workplace
• c. Dental school

For most of us, learning to lead in the workplace is something of an on-the-job experience. The path isn’t always easy, but with realistic expectations of yourself and others, it’s navigable.

What is clear is that being a great boss is absolutely vital to the success of your practice. First thing, exhale. “It’s a journey,’’ assured Harvard Business School professor Linda Hill in a Washington Post interview last fall.

Ms. Hill makes several important points about the transformation made on the way to becoming a good leader. It shouldn’t surprise that the hard work starts within.

• A boss has to “unlearn the individual contributor mindset” and focus on a new role as someone responsible for the performance and satisfaction of others.
• A boss needs to see himself- or herself as a builder, someone who is flexible, creative, supportive and encouraging. “It’s not about setting direction for people to follow. It’s about building communities that encourage bottom-up initiative,’’ Ms. Hill said.

FIVE PEOPLE LIKED THIS ON FACEBOOK
• Enrique Sifuentes
• Violet Kawalec
• Seif Eddine Manzlli
• Marcos Santana
• Patti Pesare

The full versions of these columns are available online at http://on.cds.org/FrontDesk. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.
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IT’S THE LAW
by John M. Green, DDS, JD

What should you do when IDFPR contacts you?
Part One of a two-part series

Only receiving a letter from the Illinois Department of Financial and Professional Regulation (IDFPR) ranks as high on a dentist’s fear meter as being served with a malpractice lawsuit.

IDFPR investigates and prosecutes instances of professional misconduct as set forth in the Illinois Dental Practice Act. Examples of professional misconduct that may prompt an IDFPR inquiry include:

- Writing prescriptions beyond the scope of dentistry;
- Being convicted of a crime;
- Patient abandonment;
- Performing unnecessary work;
- Permitting an unlicensed person to perform activities that require a dental license;
- Engaging in acts of gross negligence; and
- Improper billing.

WHY AM I BEING INVESTIGATED
IDFPR typically launches an investigation based on a complaint made by a patient. For instance, a patient who develops problems following a placement of a crown on Tooth 19 seeks a second opinion from another dentist who finds an open margin and a violation of the biologic width. The patient then complains to IDFPR.

In addition to patient complaints, the IDFPR may look into a dentist’s treatment based on its review of a settlement or adverse jury verdict reported to the National Practitioner Data Bank (www.npdb-hipdb.hrsa.gov). An example would be a six-figure settlement for failure to diagnose periodontal disease.

Dentists or dental specialists whom IDFPR has determined have committed any of the above acts or omissions may face sanctions against their dental licenses that include reprimand, probation, suspension, monetary fines and compulsory continuing education. If the misconduct is severe enough, the Illinois State Dental Board may even revoke a dentist’s license.

While most of the complaints against a dental professional come from patients, complaints can also be filed by insurance companies, other dental professionals, dental staff, law enforcement agencies and dental boards of other states. IDFPR is charged with investigating every complaint as part of its “duty to protect the public.”

DON’T PANIC
If you receive a notice from IDFPR, take a deep breath and don’t panic. Many complaints are dismissed with no action taken against the dentist. Nevertheless, the dentist should check with his or her malpractice insurance carrier, as most provide attorney representation for dental board matters.

(Insurance policies do not pay any fines that might be imposed by the dental board.) Regardless of whether the insurance carrier will pay for it, you must retain an attorney when dealing with IDFPR — no matter how meritless the claim may seem.

Secondly, make sure the attorney has experience dealing with IDFPR, as this is no time for an inexperienced lawyer to “learn on the job.” There is a lot at stake. Also, resist the temptation to contact IDFPR to tell your side of the story, as in the heat of the moment one might mishandle the matter in its early stages.
WHAT ACTIONS SHOULD YOU AVOID?
Here are some rules of thumb for dealing with the complaint from the beginning:

- **DON'T** contact the patient, as it is IDFPR — not the patient — that determines whether the case will go forward.
- **DON'T** alter your records.
- **DON'T** write a letter to IDFPR with your version of the issue.
- **DON'T** talk to an IDFPR investigator without your attorney present.

If an IDFPR investigator shows up at your office unannounced and is looking to obtain a patient’s record or speak with you, respectfully decline. Instead, tell the investigator you will provide a copy of the patient’s record and speak to the investigator about the allegations after you have spoken to an attorney.

After obtaining a copy of the patient’s records, the complaint is usually reviewed by the IDFPR dental coordinator (who is a dentist) to determine if the issue can be resolved without a conference. For instance, if a patient is simply requesting a copy of his or her records because they are moving out of state, the matter may be resolved by merely having the dentist turn over a copy of the records.

However, a majority of the complaints require an Investigative Conference with an IDFPR investigator and the IDFPR dental coordinator. We’ll discuss that and the steps that follow in this space in the next issue of the *CDS Review*.

**Editor's note:** The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for 19 years. Find more information on Dr. Green at [www.greenlawoffice.net](http://www.greenlawoffice.net).
FROM THE GROUND UP  A column about the CDS Foundation.

by Milly Goldstein

For more information, visit http://on.cds.org/CDSF

Earn a greater return on investing in your community through volunteering

Although the Chicago Dental Society Foundation is celebrating its fifth birthday this year, we’re still a very young organization.

As such, our job as board and committee members is not just to raise money but also to build our brand: to get the word out that the CDS Foundation is here to affect change and improve oral health in our communities. We are constantly looking for ways to further the reach and visibility of both CDS and the CDS Foundation.

That’s why the Give a Kid a Toothbrush campaign we launched this spring is so important to us. Funds raised put dentists and hygiene products in local classrooms to teach local students how, when and why to use them, in ways that will benefit their oral health for years to come. CDS Foundation Board Secretary Mary Starzisak made two visits this spring, speaking with students at Sherwood Elementary School in February and STEM Magnet Academy in June.

CDS Foundation Vice Chair Mary Hayes was one of a few volunteers who set up personal fundraising pages for this program at Fundly.com. Dr. Hayes was impressed by how her family and friends responded to her call to help local children. We are so thankful to those who supported these efforts in various ways this spring, and we look forward to the next school visit when classes resume this fall.

We also rely on our most active volunteers to talk about CDS Foundation activities while they are out and about. We’ve been to Branch meetings and golf outings to talk about our plans for the future, and to answer questions from our supporters. We hosted a cultivation event June 20, where dozens of guests joined us at Aqua to learn more about our mission and to share with us their ideas for improving access to dental care in our communities.

Terri Tiersky, who chairs our Major Gifts Committee, is one example of the work all our leaders are doing to promote the CDS Foundation’s growth. Dr. Tiersky works with her colleagues to be sure that a CDS Foundation representative gives a report at each meeting of their shared North Side Branch and their political party. She also joined me at the Suburban Scramble May 16, where we talked with golfers as they played through one of the holes. (We raised some money, too!) Or, you might have seen Dr. Tiersky working as X-ray lead at the Mission of Mercy in June; Dr. Hayes, trustee Kevin King and I were also on site.

Our foundation leaders are also promoting access to oral healthcare in their communities. Dr. Tiersky works with Expanding Lives, an organization founded by one of her patients to bring young women from West Africa to the United States each summer for classes and cultural experiences. She worked with her 12-year-old daughter to host a fundraiser in her community, and she treated four West African visitors in her dental office last summer.

Dr. Tiersky’s colleagues similarly exemplify strong philanthropic leadership. Trustee Mike Durbin co-chairs the Illinois Donated Orthodontic Services program, and is active on the American Association of Orthodontists’s Council on Orthodontic Healthcare, which among other duties is responsible for monitoring orthodontic access issues. And Dr. King is a regular volunteer at the Pacific Garden Mission on the Near West Side.

The CDS Foundation is always looking for more volunteers. Your dollars go farther because volunteers like Drs. Durbin, Hayes, King, Starzisak and Tiersky are working to promote our Foundation’s goals in the community.

Get personally involved. Be on a CDS Foundation committee or volunteer to visit an underserved school. You will earn an even greater return on your investment, and so will the community.

Save the date

The CDS Foundation will host its third annual Wine Tasting Benefit Oct. 7, from 5 to 8 p.m. Join us for an evening of fun as we raffle off bottles from vintages sampled throughout the evening. Proceeds raised help fund access to dental care and education programs. We will announce the location and registration information in the next issue of the CDS Review.
Save the date » Sunday, October 7 » 5-8 p.m.

The Chicago Dental Society Foundation’s Third Annual

Wine Tasting Benefit

funding ACCESS TO DENTAL CARE AND EDUCATION for Chicagoland’s underserved

The CDS Foundation invites you to unwind with your colleagues in a comfortable social setting while raising money for much needed access to care and educational programs. Enjoy sampling a variety of fine wines and enter our raffle to win a bottle of the vintages featured.

Watch your email box and the next issue of the CDS Review for registration information and the benefit location.

IMPROVE SOMEONE’S LIFE TODAY!
Make a donation at www.cdsfound.org
Special needs patients
A growing list of resources is available online to help you overcome challenges

by Joanna Brown

Special Smiles is an exceptional feature of Chicago’s annual Special Olympics. Athletes of all ages and abilities, with permission from their families or guardians, receive oral exams, hygiene instruction, a goodie bag filled with home care items, and a list of places where they can seek treatment year-round. (For more information about the 2012 Special Smiles event, see page 14.)

For many of the athletes and others with special needs, finding a dental home is a challenge. Some need sedation during treatment. For others, their dentist will need additional training in patient and behavior management to work with the multiple medical conditions their patients exhibit and the medications they routinely take. Most of the time, however, the patients are limited by the insurance — often Medicaid — that will finance their care.

“In dentistry, the biggest resource that we have is multiple offices that are accessible all over, but it’s really difficult to translate (the care of patients with special needs) to all private practices unless you’ve been exposed to treating patients with special needs,” explained Jason Grinter, the Director of Special Patient Care at Advocate Illinois Masonic Medical Center, Vice President of the Chicago-based Special Care Dentistry Association, and a member of the Chicago Dental Society’s Access to Care Committee. “There are resources, but we have to get the information out.”

Advocate Illinois Masonic Medical Center, Dr. Grinter gave as one example, dedicates every Thursday to caring for patients with special needs. With nine dental residents, one recent Thursday included two patients in the operating room, nine under IV sedation, and a slew of other patients with special needs who did not require anesthesia but did need extra time and care in the clinical setting.

This hospital program is among the biggest resources in the Chicago area for patients with special needs, Dr. Grinter said, but there are others. His career started at Rockford’s Milestone Dental Clinic, which has a large capacity for patients with developmental disabilities. Patients come from as far as Springfield, Chicago, and the collar counties for dental care.

Dentist Fred Margolis has been working with the Special Smiles program for 18 years and said the General Practice Residency programs at the
Ask the right questions

Special Smiles veteran Fred Margolis recommends that any dentist who will be seeing a patient with special needs contact the parent or caregiver by telephone prior to the appointment. Ask the following questions:

- What is the patient’s previous experience with a dentist? What did the patient like or not like? What went well or not as well?
- Who brushes the patient’s teeth at home? Does the patient use an electric toothbrush?
- Does the patient have personal preferences and needs? For example, if the patient doesn’t like loud noises, you may schedule the dental visit at a time when the office is otherwise empty.
- How does the patient respond to television? Should you shut off your patient education videos?
- Is the patient using medications that may complicate treatment?


Rush University Medical Center and the Loyola University Health System, as well as that at Advocate Illinois Masonic Medical Center, are good resources for patients with special needs. Patients and their caregivers can also call their local social services agencies for referrals to programs that are specific to their community.

The Chicago-based Special Care Dentistry Association (SCDA) maintains a dentist referral site, searchable by state. Executive Director Meghan Carey said this could be used by patients and their caretakers seeking dental care, and also by dentists who want to treat a patient with special needs and seek to consult with a dentist more experienced in the process. Search https://scda.site-ym.com/?Referral to find a dentist for consultation.

Ms. Carey said the next year will bring a lot of improvements to their educational offerings, as well. This includes downloadable fact sheets about the care of patients with special needs, a growing speakers bureau for continuing education in the care of patients with special needs, and webinars hosted by experts in this area of dentistry. These all augment SCDA’s annual meeting, which will be in New Orleans in 2013. Find information at www.scaonline.org.

Currently available for download, the National Maternal and Child Oral Health Resource Center, based at Georgetown University and funded by the Maternal and Child Health Bureau, Health Resources and Services Administration, Department of Health and Human Services, offers several articles about caring for children with special needs. Find them online at http://www.mchoralhealth.org/materials/CSHCN.html.

If you’re looking for information about treating older patients and their special needs, Dr. Grinter recommended Oral Health America’s Wisdom Tooth Project. This effort to connect, educate, and advocate for the oral health of all older Americans has posted a lot of information at http://oralhealthamerica.org/programs/wisdom-tooth-project/.

Ms. Brown is the CDS senior writer.
Dr. Maoloni receives OSIA DaVinci Award

Anthony Maoloni was awarded the Leonardo DaVinci Award of Excellence in Medicine by the Illinois Order of the Sons of Italy in America (OSIA). Founded in 1905, the Order of the Sons of Italy is the oldest and largest national organization for men and women of Italian heritage in the U.S. OSIA encourages and promotes Italian-American culture, history, scholarships and awards toward those endeavors.

Dr. Maoloni’s grandparents were from San Benedetto, Italy, and Caccamo, Sicily. His grandfather Anthony Maoloni was in the Italian Cavalry and worked in the steel mills in the Chicago Heights area. His grandfather Nick worked on a farm in Sicily and owned a Standard Oil service station with his brothers-in-law for many years in Chicago Heights.

Like his parents, Dr. Maoloni grew up in Chicago Heights, and he attended Bloom High School. He received his Bachelor of Science degree from Marquette University in 1973 and his Doctor of Dental Surgery from Loyola University Chicago College of Dental Surgery in 1977. Dr. Maoloni completed his orthodontic residency at Loyola in 1979, earning a Masters of Science degree. He has been in the practice of clinical orthodontics for 33 years.

Dr. Maoloni has been a member of several professional organizations. He served as president of the South Suburban Branch of the Chicago Dental Society, the Illinois Society of Orthodontists, and the Arcolian Dental Arts Society.

For the past 16 years he has been a Director of the Prairie State College Foundation in Chicago Heights, whose primary goal is to provide scholarships to financially challenged students.

Dr. Maoloni enjoys studying history, reading, traveling, winemaking, and collecting and restoring vintage watches, being a long-time member of the National Association of Watch and Clock Collectors. He and his wife, Josephine, have two daughters and look forward to becoming grandparents this year.

Children’s dental clinic opens in Lawndale

Lawndale Christian Health Center (LCHC) has opened a new Health and Fitness Center in Chicago’s Lawndale neighborhood. Complementing the indoor track and fitness machines is a clinic offering comprehensive care for women and medical and dental care for children.

The Health and Fitness Center is located at 3750 W. Ogden Ave. Alongside the fitness opportunities at the 60,000-square-foot facility are a café with freshly prepared healthy food options and classroom space for group fitness classes.

“With the new Health and Fitness Center, LCHC has created a new standard for improving the health of an urban, low-income community,” Bruce Miller, CEO of LCHC, said in a prepared release. “This model combines access to great clinical care with the key prevention tools of exercise, fitness and wellness in an environment where community residents can affordably engage themselves to solve chronic health issues like obesity and diabetes.”

Chicago Mayor Rahm Emanuel participated in a ribbon cutting at the new facility, and praised the ways in which it will promote a higher quality of life for Chicagoans and increase the overall economic and social vitality of the community.

The $24 million center was partially funded through a New Markets Tax Credit Program, a federal program that encourages new development, job growth and retention, education and small business growth in the country’s most economically depressed areas. U.S. Bank committed more than $6 million of New Markets Tax Credit equity to this project. The federal government granted an additional $10 million of federal stimulus funds to support construction.

The Health and Fitness Center is expected to achieve LEED gold certification for its environmentally friendly features, including its green roof and energy-efficient lighting. It will also create 100 new jobs, including those for healthcare providers, fitness staff and custodians.

Pediatric and low income care programs earn recognition

Ernie Family Health Center presented a Golden Toothbrush Award to dentist Amy Martin May 31. Dr. Martin graduated from the Marquette University School of Dentistry in 2003 and completed a General Practice Residency at Advocate Illinois Masonic Medical Center in 2004. She worked with the hospital’s Mobile Dental Program, providing low-cost dental care to underserved populations throughout Chicago, while also working in private practice.

In 2008, Dr. Martin opened her own practice at the Illinois Masonic Medical Center, as well as a private pediatric practice in Chicago’s Logan Square neighborhood, serving mostly low-income children.

Also receiving a Golden Toothbrush Award was The Children’s Clinic at the Oak Park Infant Welfare Society, a not-for-profit, community-supported pediatric health clinic for low-income children in west suburban Cook County and Chicago. It offers a wide variety of services and educational programs to 2,600 dental patients during more than 6,000 annual visits. The clinic has been lead by Oral Health Director Jill Baskin for the last 15 years.

The Golden Toothbrush Awards annually recognize innovation in the community oral health field.
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Dr. Zak Messieha Board Certified Dentist Anesthesiologist
Education. Advocacy. Research.
Sharon Perlman is on a mission to raise awareness about Lynch Syndrome

by Rachel Azark

Most people have never heard of Lynch Syndrome. In fact, only 5 percent of individuals who have the disease know they have it. It’s this lack of knowledge that has Sharon Perlman on a mission.

In 2010, Dr. Perlman and her brother, Neil Perlman, cofounded the Colon Cancer Alliance for Research and Education for Lynch Syndrome (CCARE Lynch Syndrome).

Lynch Syndrome is a genetic disorder of a mismatched repair gene defect; people with Lynch Syndrome don’t have an ability to repair cancer-causing cells in their bodies. It’s the most common genetic cause of colon and uterine cancers, and it’s responsible for a number of other cancers, including ovarian, stomach, pancreatic, bioduct, brain and it was recently linked to breast cancer. People with Lynch Syndrome have a 50 percent chance of passing it on to their children.

Having lost three family members with the disease, the Perlman family felt that it was finally time to take action.

“I realized there was a real lack of knowledge and awareness about Lynch Syndrome,” said Dr. Perlman. “We wanted to develop an organization to increase awareness so that we can save lives.”

The foundation also aims to stimulate research. It even established a research award administered through the Society of Gynecologic Oncology.

“I like to say we’re leading the fight against Lynch Syndrome through education, advocacy and research,” said Dr. Perlman.

CCARE Lynch Syndrome is a national organization which has partnered with other organizations like Facing Our Risk of Cancer Empowered (FORCE), the Ovarian Cancer National Alliance, and the Foundation of Women’s Cancers, and they contribute to a number of websites including Fran Drescher’s Cancer Schmancer Movement (www.cancerschmancer.org).

In addition to these partnerships, CCARE Lynch Syndrome is getting the word out through its own website, social media and community programs. They hosted a Lynch Syndrome screening and health fair at North Shore Evanston Hospital and teamed up with the Robert H. Lurie Comprehensive Cancer Center at Northwestern Hospital to mark Colon Cancer Awareness Month in March.

Gov. Pat Quinn even declared March 22 Lynch Syndrome Awareness Day.

“When Gov. Quinn signs something, it’s very exciting,” said Dr. Perlman.

At the end of June, CCARE Lynch Syndrome hosted its second annual night of improv and stand-up comedy — because laughter is the best medicine.

“We want to bring laughter to the disease,” said Dr. Perlman. “It’s a fundraising event and a lot of fun.”

Dentists can help in this effort by being aware of the disease and looking for the signs and symptoms that might be reported by patients; getting a complete health history of every patient is an important start. If the dentist identifies a pattern, check out the CCARE Lynch Syndrome website for more information (see below).

“Every time I communicate with an individual who suspects they have Lynch Syndrome, I have helped them and have provided motivation and hope, and that is a momentous occasion for me,” said Dr. Perlman.

For more info about Lynch Syndrome

- Website: www.fightlynch.org
- Facebook: www.facebook.com/lynchsyndrome
- Twitter: @CCAREfightlynch

Ms. Azark is the CDS editorial assistant.

DO YOU HAVE A STORY TO TELL?
If you know a CDS member with an interesting hobby or passion outside of dentistry, send your suggestion to razark@cds.org.
What’s your story?

Do you have an unusual hobby or avocation?  
Do you enjoy a creative outlet away from dentistry?  
Do you have an interesting tale to share?

Tell us all about it

The CDS Review is looking for members with a passion outside of dentistry to feature in our SNAP SHOTS section.  
Contact Rachel Azark at razark@cds.org or call 312.836.7323.
Over the past few months dental X-rays have received a lot of media attention. However, the American Dental Association (ADA) takes a long-standing position that dentists should order dental X-rays for patients only when necessary for diagnosis and treatment. Below are answers to some common questions about dental X-rays.

**HOW OFTEN SHOULD DENTAL X-RAYS BE TAKEN?**

There are a few things to be considered when looking at how often X-rays should be taken. They are: your present oral health, your age, your risk for diseases, and any signs or symptoms of oral disease that you may be experiencing.

Some patients may require X-rays more often. For instance, children will require them because their teeth and jaws are still developing and are more likely to be affected with tooth decay. However, new patients should expect to have a dentist recommend X-rays so they can determine the present state of your teeth and to identify changes that may occur later.

Your dentist should always review your history, examine your mouth and then decide whether or not to take X-rays.

**WHAT ARE THE BENEFITS?**

According to the ADA, many diseases of the teeth and surrounding tissues can not be seen during a routine examination of your mouth. X-rays can help reveal:

- Small areas of decay between teeth or below existing fillings
- Infections in the bone
- Gum disease
- Abscesses or cysts
- Developmental abnormalities
- Some types of tumors

Catching problems early can help save time, money and unnecessary discomfort.

**WHAT IF I AM PREGNANT?**

Sometimes an X-ray may be needed for treatment that can not wait. Untreated dental infections while pregnant have the risk of affecting the fetus, and so dental treatment may be necessary.

Exposure to radiation is very low during a dental X-ray, but every precaution is taken to keep you and the baby safe. A leaded apron should be used to minimize exposure to the abdomen and a leaded collar should be used to protect the thyroid from radiation. (The leaded collar should also be used on all women of childbearing age and children.) You don’t need to delay dental X-rays if you are trying to become pregnant or are breastfeeding. Talk with your dentist if you have concerns.

For more information on dental X-rays, visit the ADA website: [http://ada.org/3067.aspx?currentTab=1](http://ada.org/3067.aspx?currentTab=1).
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<table>
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<tr>
<th>APPLICANTS</th>
<th>DECEASED MEMBERS</th>
</tr>
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| **Guldbek, Brian**  
Loyola University, 1986  
221 N. Milwaukee Ave.  
Libertyville  
North Suburban Branch  
| **Beazley, Bernard**  
55 E. Pearson St., Apt. 4702  
Chicago  
Honorary Member  
Died September 2011.  
|  
| **Jarosz, Krystian**  
New Jersey Dental School, 2011  
431 S. Dearborn St.  
Chicago  
Kenwood/Hyde Park Branch  
| **BoiarSKI, Edward**  
Loyola University, 1954  
4732 N. Delphia Ave.  
Chicago  
West Suburban Branch  
Died March 27.  
|  
| **Molitor, Troy**  
Tufts University, 2003  
333 S. Wabash Ave.  
Chicago  
Kenwood/Hyde Park Branch  
| **Bunten, Arthur**  
Marquette University, 1954  
1533 Basswood  
Glenview  
North Suburban Branch  
Died March 1.  
|  
| **Rasekh, Foad**  
Indiana University, 2011  
501 W. Golf Rd.  
Schaumberg  
Northwest Suburban Branch  
| **Del Monico, Ralph**  
Loyola University, 1966  
7310 W. North Ave., Ste 3A  
Elmwood Park  
West Side Branch  
Died May 12.  
|  
| **Sangalang, Gabriel**  
Nova Southeastern University, 2010  
25 E. Washington St.  
Chicago  
Kenwood/Hyde Park Branch  
| **Engel, Milton**  
University of Illinois, 1938  
1500 Sheridan Rd., Apt. 7F  
Wilmette  
North Suburban Branch  
Died May 3.  
|  
| **Zomorrodian, Sahand**  
Tufts University, 2008  
2758 W. Francis Pl.  
Chicago  
North Side Branch  
| **Frett, William**  
Chicago College of Dental Surgery, 1947  
4944 N. Nottingham Ave.  
Chicago  
Northwest Side Branch  
Died April 2.  
|  
|              | **Hooper, Donald**  
Northwestern University, 1953  
21 Sundance Tr.  
Galena  
West Suburban Branch  
Died April 11.  
|  
|              | **Koch, Robert**  
Northwestern University, 1943  
1604 Chicago Ave.  
Evanston  
North Suburban Branch  
|  
|              | **Kokes, Anthony**  
Creighton University, 1950  
926 S. 3rd Ave.  
Des Plains  
Englewood Branch  
Died Nov. 18, 2009.  
|  
|              | **Kopperud, William**  
Northwestern University, 1954  
2033 Butterfly Ln., Apt. 217  
Naperville  
West Suburban Branch  
Died March 25.  
|  
|              | **Madonia, Anthony**  
Northwestern University, 1936  
1306 Jackson  
River Forest  
West Suburban Branch  
Died Oct 2.  
|  
|              | **Mann, Gorshin**  
University of Illinois, 1947  
5651 N. Mozart St.  
Chicago  
Kenwood/Hyde Park Branch  
Died April 28.  
|  
|              | **Paulos, Louis**  
Northwestern University, 1959  
20 Trafalgar Sq., Unit 307  
Lincolnshire  
North Suburban Branch  
Died April 23, 2010.  
|  
|              | **Pawlowski, Alec**  
Chicago College of Dental Surgery, 1951  
751 S. Dwyer Ave., Apt. F  
Arlington Heights  
Northwest Suburban Branch  
Died May 3.  
|
The Chicago Dental Society Officers and Directors cordially invite you and your spouse/guest to attend the

**Installation of Officers**

**SUNDAY**

**November 11**

Hotel InterContinental
505 N. Michigan Ave., Chicago

Reception: 6:15 p.m. • Grand Ballroom Balcony
Installation: 7 p.m. • Grand Ballroom
Dessert: 8 p.m. • Renaissance Ballroom

**The 2013 Officer Nominees**

President: David Fulton Jr., DDS
President-elect: Richard Holba, DDS
Secretary: Susan Becker Doroshow, DDS
Vice President: George Zehak, DDS
Treasurer: Phillip Fijal, DDS

The election will be held during the Regional Meeting Wednesday, Nov. 7, at the Drury Lane in Oakbrook Terrace.
CLASSIFIED ADS

Place your ad online at CDS.org

DEADLINES

September/October.................. August 3, 2012
November.......................... September 3, 2012
December.......................... November 2, 2012
January/February..................... December 10, 2012
March/April........................ February 1, 2013
May/June........................... April 10, 2013
July/August........................ June 11, 2013

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue.

PAYMENT

Advance payment must accompany your ad. Make checks payable to Chicago Dental Society.

RATES

Standard Classified: $90 for the first 30 words plus $2 for each additional word.

Display Classified: $110 per column inch.

Minimum ad size is one column inch.

Premium Standard Classified: $100 for the first 30 words plus $2 per each additional word.

Member discount: CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: $10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad’s expiration.

PRACTICES FOR SALE

Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

REPLY BOX NUMBERS

For an additional $30, CDS will issue a confidential reply box number for your ad. These numbers ensure the privacy of our advertisers. All unopened responses are mailed to the advertiser weekly.

Address your replies to CDS Review reply box number ads as follows:

Box Number
Classified Advertising
Chicago Dental Society
401 N. Michigan Ave., Suite 200
Chicago, IL 60611

Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

For Rent

OAK BROOK AREA: Excellent location for oral or dental specialist. Modern building with atrium, 1,100 and 3,000 sq. ft. available. Landlord will assist in build-out and remodeling cost. Call 630.279.5577 or visit http://galleryoffices.com.

DENTAL OFFICE SHARE/RENT: Prospect Heights new dental office is looking for endodontist and/or orthodontist to share/rent space. Five operators, flexible schedule, we provide assistant/receptionist. Terms negotiable. Please reply to ayngorn@aol.com.

BEVERLY AREA: Dental office suites for rent. Two units that can be combined or rented separately. First unit has spacious waiting room and reception area, one dental chair, private bathroom. Second unit has two dental chairs, both plumbed for dentistry with laboratory. Professional building on busy intersection. Call 312.479.3986.

EAST DUNDEE MOVE-IN DENTAL SUITE: Five operatories plus lab and sterilization rooms. Some equipment, including panoramic X-ray, and office furnishings. Two-story medical/professional building with ample parking. $11 per square foot with free month’s rent. Contact Linda Saran at lsaran@sbcglobal.net or 847.507.8361.

DOWNTOWN EVANSTON: Free parking. Space from 1,064 to 3,800 square feet in single story building. Close to Metra and CTA stations. Contact Randy at Ventura Realty 847.256.9913. Broker owned.

FOUR-OP SPACE FOR SUBLEASE in Highland Park: Four-op modern office, N20, in modern building with nice build-out. Take over lease and nominal fee for build-out. rczgholus@yahoo.com, 947942.8814.

DOWNTOWN ELMHURST: Suites for rent from 781 to 2,400 square feet in well-established, busy professional building with great parking in an excellent dental community. Call Prudential Realty (Mickey) 630.279.9500.

OFFICE FOR RENT IN ANTIOCH and Libertyville: Four-chair office available three-four days per week. Great for new start-up, relocating your practice, or specialist. For details 847.420.1477 or bdanodds@gmail.com.

LOOP SUBLET


FOR RENT/SALE: DENTAL OFFICE in northwest Chicago. Brand new dental office within medical and dental office. (Dentrix, computer, X-rays, supplies, equipment. Excellent opportunity for start-up dentist, pedo or specialist. Call us for immediate occupancy. Email us at rose_yousif@yahoo.com. Also two office available for rent in northwest suburb with four ops, digital Fano, X-ray etc. Call us if we accept all PPO, P/A. Owner retired. Looking to stay in practice as is and pay rent and continue to increase the production of office. Call us for this excellent opportunity.

Space Sharing

LOOKING TO SHARE SPACE: Established North Shore dental practitioner looking to move his current location to one of the following zip codes: 60025, 60076, 60022. We are interested in space sharing with an established and fully equipped dental office two days a week, with a possibility of a future buy-out. Please email inquiries to reception@chicagodontalarts.com or call 847.329.7300 and ask to speak to Olga.

FOUR-CHAIR DENTAL OFFICE available three days per week. Located in north suburbs.

Call or email any questions to 847.420.1477 or bdanodds@sbcglobal.net

WEST SUBURB OFFICE SHARE: First floor corner office building in Hinsdale. Easy access and parking. Modern comfortable setting. Will consider creative suitable arrangements. Email inquiries to ads@officeshare@gmail.com.

LOOKING TO RENT a dental office one day a week. Prefer Saturdays in southwest suburbs. Call 312.208.6043.

SPACE SHARING: Southwest suburban office in beautiful medical building available for three days. Great for part-time or new graduate. Email hyousif123@yahoo.com.
OFFICE SPACE SHARING
Homewood/Flossmoor. Tasteful office with four treatment rooms, spacious parking, close to main roads, highways and strip malls. Part-time and flexible hours. Call 708.798.0714.

SPACE SHARING/SATELLITE OFFICE: Beautiful downtown office with ideal location, six state-of-the-art operatories, 2000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries: 312.943.4376 or info@startmyownpractice.com.

Positions Wanted

GP SEeks PART-TIME POSITION: I recently retired from dental practice ownership and am available for part-time position and/or temporary coverage of your practice in your absence. My years of general practice experience can benefit your practice. Contact hwolf650@gmail.com.

Opportunities

WISCONSIN: MORE REASONS TO SMILE. We’ve always believed in putting patients first. In fact, Dental Associates was built on the notion that everyone deserves access to affordable dental care of the highest caliber. From a small, solo practice that launched more than 35 years ago, Dental Associates has grown to 10 multi-specialty dental centers. We’re proud to bring quality, progressive treatment to communities across Wisconsin. Fortunately, when you join Dental Associates you don’t have to keep up with the day-to-day business tasks. Put all of your focus back on your patients and you will enjoy more of those rewarding moments. We’d love to have you join us. Visit our website at www.dentalassociates.com, call or send résumé/CV in confidence to: Dental Associates Attn: Susan Bullen, 11711 W. Burleigh St., Wauwatosa, WI 53222, 800.315.7007 ext. 5205, Fax 414.456.9911.

FULL-TIME GENERAL DENTIST NEEDED in Plainfield to replace an associate, leaving after five years. Supported by great staff and technology. Must be productive and quality oriented. Contact ftdentaljob@yahoo.com.

GP SEEKS PART-TIME POSITION: 10-plus years experience in all phases of dentistry. Enjoying working with children. Seeks practice in north/northwest suburbs, north side of Chicago or the Loop. Contact smiles332@driglobal.net.

PERIODONTIST with six years experience looking to add a Saturday every week in your office. Well-versed in traditional perio, grafting, implants and oral surgery. CV available upon request. periojobs@gmail.com.

SITUATION WANTED: General dentist with over 20 years of surgical experience looking to either join or provide surgical services for a general dental group practice. Very experienced in third molar extractions, implant placement, block bone grafting, sinus augmentations, connective tissue and free gingival grafting techniques. CT scan software analysis used for implant site evaluation and implant guided surgery placement. Diplomate of the International Congress of Oral Implantologists (DICOI). DOCS protocols utilized for minimal conscious sedation for all surgical and selected restorative procedures. Send inquiries to surgicalservicesdoc@gmail.com. Résumé, CV and references available upon request.

PERIODONTIST looking to add a Saturday every week in your office. Well-versed in traditional perio, grafting, implants and oral surgery. CV available upon request. periojobs@gmail.com.

SITUATION WANTED: General dentist with over 20 years of surgical experience looking to either join or provide surgical services for a general dental group practice. Very experienced in third molar extractions, implant placement, block bone grafting, sinus augmentations, connective tissue and free gingival grafting techniques. CT scan software analysis used for implant site evaluation and implant guided surgery placement. Diplomate of the International Congress of Oral Implantologists (DICOI). DOCS protocols utilized for minimal conscious sedation for all surgical and selected restorative procedures. Send inquiries to surgicalservicesdoc@gmail.com. Résumé, CV and references available upon request.

AFTCO
TRANSITION CONSULTANTS

AFTCO is the oldest and largest dental practice transition consulting firm in the United States. AFTCO assists dentists with associateships, purchasing and selling of practices, and retirement plans. We are there to serve you through all stages of your career.

Sam Dauahera, D.D.S.
has acquired the practice of
Martin LaPidis, D.D.S.

Chicago, Illinois

AFTCO is pleased to have represented both parties in this transaction.

Helping dentists buy & sell practices for over 40 years. WWW.AFTCO.NET

Call 1-800-232-3826 for a free practice appraisal, a $2,500 value!
DENTIST WANTED

Busy dental office in the heart of downtown Chicago is looking for a general dentist to join our team. The ideal candidate must be proficient in performing endo, crown and bridge and cosmetic veneers as well as Invisalign. Our patient base is mostly fee-for-service patients that are looking for ideal long-term care and are very aesthetically driven.

If you feel you are a good candidate and have the speed and finesse to do a fantastic job in a reasonable time frame, please respond to this ad. You can check us out at www.teethforchicago.com.

If interested please email résumé to drirfanatcha@gmail.com or fax résumé to 866.562.0888, attention: Jocelyn.

THIS IS OPPORTUNITY KNOCKING

Senior Doc with the only dental office in premier world class downtown Chicago building, long-term exclusive lease, seeking world class ambitious associate dentist. Buy-in interest mandatory. Experience and ability to close the deal to deliver excellent dentistry essential. Full-time position. Send C.V. and letter describing your specific interests in developing your dental career, your professional goals, and your plan to achieve their realization.

seniordoc@gmail.com

WELL-ESTABLISHED DENTAL CLINIC IN CHICAGO

Seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

Webster Dental Care is expanding! Positions Available:
• Cerec-trained general dentist
• Part-time general dentist
• Part-time pedodontist
• Part-time periodontist
• Part-time oral surgeon
• Part-time endodontist
Contact Dr. Steve Rempas at webdental@aol.com.

ORAL SURGEON: Seeking experience board certified oral surgeon to provide full scope of services one-two Saturdays/month within our Naperville general dental practice. Email midwestdentist@hotmail.com, fax 630-527-9818.

General Dentist/Periodontist Wanted

A modern, full digital and fast growing practice in northwest suburb, looking for part-time general dentist and a periodontist with at least one year experience. Email to info@dental-vue.com or call 847.682.6098.

ASSOCIATE DENTIST:

Full-time/part-time dentist required for a busy practice in the Chicago area. Excellent commission-based pay. Please contact Mr. Salah at 630.656.8717 and email résumé to syeadsalah@yahoo.com.

Oral Surgeon wanted:

Busy implant center in the heart of downtown Chicago is looking for an oral surgeon to join our team. We specialize in immediate placement of implants and the All-on-4 procedure. Oral surgeon must be proficient and comfortable performing IV sedation on patients. Visit us on the web at www.teethforchicago.com to learn more about our practice and the kind of patients we treat.

If interested please email résumé to drirfanatcha@gmail.com or fax résumé to 866.562.0888, attention: Jocelyn.

ASSOCIATE NEEDED: General dentist needed for a high, quality-oriented multi-specialty practice in Bartlett (northwest suburbs). We are looking for someone motivated, talented and who is good with kids. Bilingual a plus. Please call 630.660.2931 or send resume to Best Dental, 106 Bartlett Ave., Bartlett, IL 60103.

ASSOCIATESHIP?

Looking for a rewarding

NEW GRADS WELCOME!

Experienced dentists and new grads are welcome to apply. Examine fresh, stable patient base. Excellent compensation. Please respond to toothgroup@comcast.net.

ASSOCIATESHIP?

PERIODONTIST

State-of-the-art, all digital specialty practice looking for periodontist to assume our thriving periodontal practice. Cone beam, implants and periodontal procedures one day per week and growing. Please send all inquiries to drieve@metrodental.com.

DENTAL SALON is hiring dentists who are excellent communicators with great clinical skills and know how to build rapport with their patients. We pay well, have a beautiful facility with the latest equipment, and flexible hours seven days a week. New graduates welcome to apply.

Visit us online at www.dentalsalon.com.
We do not accept resumes or phone calls. Complete our online application form to apply at http://tinyurl.com/dsjob3. Thanks.

CHICAGO-BASED GROUP PRACTICE has position for enthusiastic, personable individual with IV sedation experience. The ability to grow with a quality-oriented group of general dentists and specialists. Excellent compensation. Please respond to toothgroup@comcast.net.

GENERAL DENTIST OPPORTUNITY: Highly successful west suburban state-of-the-art clinic. Phenomenal staff. Great opportunity for highly motivated person who loves self-driven to excel to new horizons. Sky is the limit when it comes to this practice. Please send résumé to rikbrar@yahoo.com for initial interview or call 847.927.1315.
GENERAL DENTIST: Associate wanted for at least four days per week. Office is located in 60647 zip code. Office is modern, fully digital and paperless with excellent staff. Salary based on production with guaranteed minimum. Prefer an independent and motivated doctor with some private practice experience. We offer general family dentistry to our patients including implants and orthodontics. Email dentalcare2020@yahoo.com or fax 773.267.8601.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95% fee-for-service. No Public Aid. Call 773.978.7801 (ask for Tony or Doug) or email fdc92@hotmail.com. Visit www.familydentalcare.com.

DENTAL DREAMS DESIRES MOTIVATED, quality-oriented associate dentists for its offices in Chicago and suburbs, LA, MA, MD, MI, NM, PA, SC, TX and VA. We provide quality general family dentistry in a technologically advanced setting. Our valued dentists earn on average $230,000/year plus benefits. New grads encouraged, great place to start your career. We have full-time, part-time and Saturday only schedules available. Call 312.274.4524, or fax CV to 630.466.1100.

GENERAL DDDS, PART-TIME: You are a motivated and talented DDS. You have completed an AEGD program or have three years or more of experience and CEU. You are looking for a long-term opportunity. We are a multi-specialty group practice in the northwest suburbs. We have a highly skilled support staff. We are a largely fee-for-service based practice. Please send résumé to info@meadowsdentalcare.com. Thank you.

PEDIATRIC DENTIST POSITION: A friendly, caring and proficient pediatric dentist needed to care for an established pediatric patient base in a challenging and rewarding multi-specialty practice in the northwest suburbs. Excellent and dedicated support staff. Please send CV with references to careers.dental@gmail.com.

ASSOCIATE: Wanted for busy state-of-the-art practices located in west and far west suburbs of Chicago. Minimum three years experience with GPR preferred. Must be proficient in endo and oral surgery. Pediatric and/or orthodontic experience would be helpful in consideration of the qualified candidate. Please email résumé to gigigelka@msn.com or fax 630.466.1100.

DENTIST: Fast-paced office in Lansing since 1982 seeks part-time dentist who’s motivated, able to take the reins and continue driving this office to success. Friendly environment, established patients. Email bdc-trc@gmail.com.

GENERAL DENTIST NEEDED: Busy west side Joliet office is looking for a quality and caring dentist. Flexible hours. Please fax your résumé to 815.725.9363.

MICHIGAN: Fee-for-service contemporary, general dentistry practice seeking associate dentist leading to buy-in/buy-out. Our high-tech office has an excellent patient base, highly trained support staff, and is located in Kalamazoo. A small metropolitan area, Kalamazoo is well known for its arts, thriving entertainment district, higher education opportunities (Kalamazoo College, Western Michigan University and Kalamazoo Valley Community College), the Kalamazoo Promise and diverse business base. Located midway between Chicago and Detroit, Kalamazoo is surrounded by inland lakes and 35 minutes to the beautiful Lake Michigan shoreline. Visit our website www.mdentaldesign.com. Please send CV/résumé to brett@mdentaldesign.com.

STATE-OF-THE-ART PRACTICE looking for general dentist. Well-established practice, equipped with the latest state-of-the-art equipment, highly trained support staff. Excellent income and growth potential. Fax résumé to 815.483.2299.

ASSOCIATE: General practice in LaSalle/Peru, IL, experienced team, excellent growth potential. Looking for motivated dentist to practice quality dentistry in fun, friendly atmosphere. Income potential $200,000. No PPO/HMO. Send résumé to edmonroe@comcast.net.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

PEDIATRIC DENTIST: Part-time opportunity at Milestone Dental Clinic caring for special needs population in Rockford. Hospital dentistry and sedations is a plus. Send CV with references to Chantell Wade at cwade@milestone-inc.org or fax to 815.484.8680.
FREEDOM, IL: Midwest Dental is seeking a full-time dentist in Freeport. We offer the opportunity to lead your own clinical team while shedding the administrative and financial burdens. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional growth. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Freeport, call Laurie Readon at 715.530.4183 or email lreadon@midwest-dental.com. Visit our website at www.midwest-dental.com.


PART-TIME GENERAL DENTIST: Located across from Lutheran General Hospital in Park Ridge. Accepts dental insurance and All Kids (formerly Kid Care). Potential to bring home $100,000 on two-and-one-half days a week. Send resume to parkridgedentalclinic@gmail.com.

GENERAL DENTIST: Need full-time or part-time general dentist. We accept PPO and Medicaid. Please fax your CV to 630.566.5252.

GENERAL DENTIST FULL-TIME/PART-TIME: Our busy office in Belvidere seeks full-time/part-time general dentist. Great working environment, trained staff, digital X-rays, established patient base. Potential of making $750-$1,500/day depending upon your ability as compensation is based on production and a guaranteed base salary. Accepting FFS/PPO/Medicaid/All Kids. Fax 630.428.2182. Email consumatedental@live.com.

ASSOCIATE NEEDED: Offices in Berwyn/Brookfield area looking for part-time associate. PPO/Public Ad offices with digital X-rays/Intraoral camera. Please send resume to brooksmiles8908@gmail.com.

ASSOCIATE WANTED: Very successful, well-established general practice in western suburbs of Chicago seeks a motivated professional for full-time associateship leading to buy-in. Brand new beautiful facility, PPO/fee-for-service practice. Practice all aspects of dentistry. If you are an excellent clinician with five or more years experience looking for a career opportunity please call Debbie at 630.858.0216 or email a CV to debzmail@sbcglobal.net.


GENERAL DENTIST: Young, energetic associate needed in Elk Grove Village. Looking for a motivated, experienced dentist to join our growing practice. Looking for someone with five or more years of experience. Please send resume to omal@hotmail.com.

ASSOCIATE WANTED: Busy Clarendon Hills general dental office seeks general dentist and periodontist for excellent practice opportunity. Come increase your own growth with your patient and new patients provided by our practice. Please leave a confidential message by phoning 520.390.3960.

PEDIATRIC DENTIST WANTED IMMEDIATELY: We are a busy pedo/ortho office located in West Lakeview/Roscoe Village area. Our office is high-quality service, fee-for-service, state-of-the-art, and digital. Great patient base and highly trained support staff. We are looking for a doctor that understands the needs of a private practice setting and has great availability. Part-time position to start. Please send CV to yummdds@gmail.com.

GENERAL DENTIST NEEDED part-time, two days. Root canal and denture experience required. Call after 12 p.m. 773.745.7188. Ask for Grace.

DENTIST WANTED: Private dental practice located in the south suburbs seeks full- or part-time general dentist for associate position. Modern office with flexible hours and a competitive compensation for the right candidate. dental.associate.reply@gmail.com.

DENTIST NEEDED: Experienced general dentist for associate position. Modern office in Mundelein. Part-time leading to full-time.iesen@icloud.com

GENERAL DENTIST FULL-TIME/PART-TIME: Our fast-paced modern office located in far northwest suburban location seeks full-time/part-time general dentist. Friendly environment, solid patient base. Our full-time doctors on average make over $250,000/year. Compensation based on production and minimum base salary. We need a highly motivated Dentist to work with us full-time or part-time. Fax 630.213.0685. Email precioussmilesdental@yahoo.com.

GENERAL DENTIST OPPORTUNITY: General practice in Dolton is seeking an experienced, motivated general dentist to work Saturdays. Great staff and excellent working environment. Please email your resume to doltondental@gmail.com.

GREAT OPPORTUNITY: Busy, established, state-of-the-art, digital office in the northwest suburbs is looking for a quality, caring, independent dentist. Full-time or part-time, with potential buy-in or buy-out. Compensation based on experience. Please fax resume to 847.342.1999 or email info@midwest-dental.com.

ASSOCIATE WANTED for busy state-of-the-art practice(s). West and far west suburban locations. Minimum three years experience with GPR preferred. Must be proficient in endodontics and oral surgery. Pediatric and/or orthodontic experience would be helpful in the consideration of a qualified candidate. Reply to Box J0712-P3, CDS Review.
SPRINGFIELD: Midwest Dental is seeking a full-time dentist in Springfield. We offer the opportunity to lead your own clinical team while shedding the administrative and financial burdens. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional growth. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity, call Laurie Reardon at 715.530.4183 or email lreardon@midwest-dental.com. Visit our website at www.midwest-dental.com.

EXPERIENCED, PART-TIME DENTIST for Chicago office. Please fax résumé to 630.794.9162.

ASSOCIATE DENTIST: Freshworks Dental Studio is seeking a quality-oriented, compassionate dentist for an associate position. Partnership possibilities available longer term. One and one-half days a week to start; three-plus full-day potential within three-four months (includes two-three Saturdays a month). Please visit www.freshworksdental.com for more information regarding our practice. Please send résumé to career0512@freshworksdental.com.

PEDIATRIC DENTAL ASSOCIATE: Excellent opportunity for a part-time experienced pediatric dentist in south suburban Chicago. This position offers the potential for full-time associate. Great staff and excellent working environment. Please send your CV to info@everytoothcounts.com.

ASSOCIATE WANTED: Associate wanted for a busy dental practice. Two doctors and three hygienists. Practice is located 65 miles southwest of Chicago in Morris. Owner is looking to retire in two-four years. Please send résumé to Keith Jaeschke, DDS, 1545 Creek Drive, Morris, IL 60450.

ASSOCIATE DENTIST NEEDED — HOMEWOOD, Chicago South. Part-time opportunity. Must be comfortable with all areas of restorative dentistry, endo, perio and oral surgery. Compensation based on collections. Excellent practice building and buy-in opportunity. dentalconcepts@um.att.com.

PART-TIME GENERAL DENTIST: Wanted two days a week in multi-specialty office in the south suburbs. Family practice catering to adults as well as children. Must be able to formulate and sell treatment plans. Fast-paced office seeking serious candidates only. Please email résumés to appledentistry@doctor.com.

ESTABLISHED DENTAL OFFICE looking for dentist. Please fax résumé to 773.376.2736.

ORAL SURGEON NEEDED: High-quality care, multi-specialty, modern practice looking for skilled and personable OMS. Competent staff and positive environment with well-organized systems in place. Please email résumé to opportunity538@gmail.com.

ROUND LAKE: Our modern office in Round Lake Beach needs a full-time, part-time general dentist. Relaxed working environment, phenomenal staff support. Great income potential as compensation is based on production and a guaranteed base salary. Most insurances accepted. No HMOs. Paid malpractice and vacation. We need a self-motivated doctor to join our growing team. prodentalpractice@live.com.

PART-TIME DENTIST: Flexible days for Chicago office. Please fax to 773.375.9526.

ORTHODONTIST WANTED: State-of-the-art, digital, multi-specialty dental practice is looking for an orthodontist. Excellent staff and team support. Please email your résumé to oldorcharddentalgroup@gmail.com.

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Chicago Dental Broker

CDB is the ONLY locally owned dental brokerage that is operated by a dentist. Only a fellow dentist is really able to understand your point of view when selling.

I represent YOU and appraise from your perspective.

I walk in your shoes.

I help fellow dentists buy and sell practices.

Free appraisal if listed.

Dr. Robert Uhland » 888.688.8441 » www.chicagodentalbroker.net
PART-TIME GENERAL DENTIST needed for two-four Saturdays a month in our beautiful and modern Oak Brook office. Proficiency in implant placement, restoration, surgical extractions and molar endo required. Fax résumé to 630.573.1300.

GENERAL DENTIST: Needed twice a month to perform surgical extractions and impacted third molars. Primarily Medicaid, some PPO and fee-for-service. Please fax your CV to 773.353.2102.

FAIRFIELD DENTAL: Associate needed for office in Round Lake. No HMO, fee-for-service, insurance PPOs, and medical card. Great staff. Email fairfielddental@att.net.

GENERAL DENTIST: Full- or part-time dentist needed to work in our state-of-the-art dental practice located in the southwest suburbs of Chicago. We offer excellent work environment and great income potential. Fax your résumé to 630.596.5019 or email to applydds@gmail.com.

GENERAL DENTIST: MERRILLVILLE, IN. Newly remodeled office looking for associate, pay 32 percent of collections 50/50 lab two-three days per week. Leading to partnership after trial period. Will produce 700-1,000,000 will collect approximately 50 percent net. Fax résumé to 630.626.1075 or adthcldbd@bcglobal.net.

PERIODONTIST: Looking for immediate hire for an experienced periodontist to work in a well-established dental practice once a week. Please forward your résumés to drrtoothie21@yahoo.com.

ORTHODONTIST: Wanted orthodontist for a fast-growing practice in Chicago. Excellent support. Please email curriculum vitae to dhammert2000@yahoo.com.

ALL DENTAL SPECIALISTS: Merrillville, IN. Office expanding looking for all dental specialists oral surgeon, perio, ortho and pedo. 45 percent of collections, flexible hours. dentalistryone@yahoo.com.

CHICAGO OFFICE: Associate needed for Saturdays and Wednesdays for north side Chicago office. Great staff. Email lawrencecdental@ameritech.net.

ORTHODONTIST: Orthodontist needed two-three days per week in a large, fully digital, group practice in the far northern suburbs. Please email your inquiry or résumé to old_business@ids.net.


ROCKFORD — GENERAL DENTIST: I do mainly cosmetic dentistry. I refer endo and extractions just about every day. Another dentist could build a practice on what I refer. I have four ops, full lab, and sterilization area, digital X-ray in each treatment room, a computerized Dentrix system, reception room. At the reception desk, one station for appointments, another separate station for finances. There are three assistants and a dental hygienist. Twice a year we offer a 10-week program for dental assistants at our state-certified school. This is a wonderful opportunity for a dentist who wants to practice in Rockford. Email elsieandals5@bomail.com. Come to associate with this practice. No cash buy is necessary.

GENERAL DENTIST NEEDED: North side Chicago. Daily minimum based on qualifications and collections bonus. Willing to consider a new grad. Any two days per week to start. Contact dentalrich@gmail.com.

FULL-TIME/PART-TIME DENTISTS NEEDED: Looking to hire full-time and part-time general dentists in Alsip (part-time) and Dolton (full-time). Both locations see FFS, PPO, and Medicaid patients. Must be proficient with all general dentistry, extractions and molar root canals. Compensation is based on monthly collections. Computerized offices with digital X-rays. Send résumé to atocdl1@yahoo.com.

ASSOCIATE GENERAL DENTIST: Needed two days/week for Austin/Belmont area in Chicago. Afternoon hours. No HMO. Polish or Spanish speaking a plus. Send résumé to bizzozio@gmail.com.

ORTHODONTIST OPPORTUNITY: Wonderful opportunity for an orthodontist in Chicago. Great benefits. (No assistants, please). Email curriculum vitae to dhammer12000@yahoo.com.

ORAL SURGEON OPPORTUNITY: Wonderful opportunity for an oral surgeon in Chicago. Great benefits. (No assistants, please). Email curriculum vitae to dhammer12000@yahoo.com.

OMFS WANTED for state-of-the-art, multi-specialty office in the western suburbs of Chicago. Ops can be modified according to needs. All materials to be provided. Please fax to 630.585.6107 or email abe099@yahoo.com.

GENERAL DENTIST NEEDED PART-TIME Mondays and Fridays (with a potential to become full-time) for a Chicago practice. Excellent income potential. Self-motivated. Should be comfortable with extractions. Contact Shawn, 224 678 3511, ddccltd@yahoo.com.

GENERAL DENTIST WANTED: For full-time associate position in state-of-the-art, west suburban dental office. High quality, private practice setting. Non-corporate, no production quotas, good compensation. Email belani12@bomail.com or fax 630.859.8684.

ORAL SURGEON: Established multi-specialty group practice in northern Illinois looking for an oral-maxillofacial surgeon. Practice your profession without the day-to-day headaches. Hours/days are negotiable. Contact Carol at 815.397.4280 ext. 110 or admin@rockforddentall.net.

GENERAL DENTIST WANTED: Looking for a part-time general dentist for two-three days a week. Fully equipped offices with staff. Competitive compensation for qualified candidates. Please email drsharma@sooth.com.

PART-TIME PEDIODONTIST AND ORTHODONTIST: Wanted pedodontist and orthodontist for a fast-growing practice in Chicago. Flexible days and schedule. Friendly staff and excellent patient base. Email résumés to dentalwish@hotmail.com.

FULL-TIME/PART-TIME EXPERIENCED orthodontic assistant needed in Chicago office location. Treat children of all ages and adults. Experience is a must. Please email your résumé to agel4@msn.com.
GENERAL DENTIST WANTED: Five operatories located in Belvidere (east of Rockford). Accepts dental insurance and All Kids. General dentistry including implants and orthodontics. New graduates welcome. Send résumé belvideredental@gmail.com.

PEDDENTIST AND ORTHODONTIST: Want a pediatric dentist and orthodontist for a fast growing practice in western suburbs. Flexible days and schedule. Excellent support staff. Email smile4us96@gmail.com.

Looking to Purchase

PURCHASING OFFICES/PARTNERSHIP opportunities: Family Dental Care. The service to our patients and the workability of our management systems are second to none. Call us if you: A) are interested in selling your practice (preferably south of the Loop and south suburbs); B) would like to remain as an owner but want us to manage your practice; or C) want to grow with us as an employee or a partner. Call Tony at 773.978.7801 and visit us at www.familydentalcare.com.

LOOKING TO BUY A LARGE PRACTICE: 6-12 ops, any area of the city. HMO/Medicaid is fine. Email 5sbcxe@gmail.com with info.

GP TO PURCHASE/BUY-IN: General dentist with integrative, holistic mindset, seeking practice to buy-in or purchase. Great personality, driven by quality patient care and attention. Please contact the2thdds@gmail.com, 773.270.0037.

LOOKING TO PURCHASE: Looking to purchase an existing practice on the north side of Chicago. Great personality, driven by quality patient care and attention. Please contact me at vasylbar@gmail.com or 773.968.9864.

For Sale by Owner

DENTAL OFFICE FOR SALE PARK RIDGE: Landings professional building. Two ops, 950 square feet, good location for GP or specialist. $80,000 or best offer. Call 847.824.7117.

ESTABLISHED, 29-YEAR-OLD PRACTICE located in Midway Airport area. Options include immediate or transition buy-in/buy-out. No temporary associates. Doctor transitioning to teaching career. Call 708.424.5700 or email doctorwhy@sbcglobal.net. Visit www.yerkesdental.com.

WELL-ESTABLISHED DENTAL PRACTICE for sale in Bolingbrook: One-and-half-year-old, 1,600-square-foot office in a well-known dental location with four ops. No patients included. Specialty only. Old owner will provide referrals. Call/email Milad at 312.217.2223 or milad312@gmail.com.

GENERAL DENTIST WANTED: Five operatories located in Belvidere (east of Rockford). Accepts dental insurance and All Kids. General dentistry including implants and orthodontics. New graduates welcome. Send résumé belvideredental@gmail.com.

Pediatric dentist and orthodontist: Want a pediatric dentist and orthodontist for a fast growing practice in western suburbs. Flexible days and schedule. Excellent support staff. Email smile4us96@gmail.com.
For Sale by Broker

CHICAGO DENTAL BROKER: The only dental brokerage that is owned and operated by a local dentist, and represents dentists. Contact Robert Uhland at 888.688.8441 or 847.814.4149. www.chicagodentalbroker.net.


GURNEE: Beautifully finished out and ready to go. Equipment, leaseholds, and 350 plus patients and growing. Priced to sell.

NORTH SHORE: Fantastic office, new technology, great location and staff. $300,000-plus collections on two days/week. Unlimited potential. Won’t last long.

NILES: Start-up practice ready to go. Four ops, beautiful finish out, low rent. Doctor retiring immediately. Priced to sell.

For Sale by Broker

CHICAGO PRACTICE SALES: For more info on any of our practices for sale, please contact Wendy at 773.502.6000 or email wendy@chicagopracticesales.com.

BUYERS: Can’t find a practice to buy? Starting up a new office is a viable option! A busy, visible location can be built out and producing revenue in six months. Your patients, your staff, your office design. Average first year revenues between $300k and $600k.

OWNERS: If something happens to you, what will happen to your practice? Ask about our Dental Practice Preparedness Program. No up-front costs, brokering fees at time of sale.

ILLINOIS PRACTICES FOR SALE:

BARTLETT: Three ops. Building available for purchase. Collections: $450,000. 100% FFS.

BELVIDERE: Three ops in a stand-alone building available for purchase. Collections: $375,000. FFS/PPO.

CHICAGO: Under contract!


CICERO: Seven ops at street level. Great visibility and signage. FFS, PPO and Medicare.

ELGIN: Four ops in a stand-alone building. Collections: $260,000. FFS and PPO.

ELMWOOD PARK: Under contract!

MT. PROSPECT: Under contract!


ROCKFORD: New! Seven ops in a professional building. Collections: $650,000. FFS and PPO.

WHEELING: Sold!

Miscellaneous

ORDER SCHOOL EXCUSAL FORMS FOR YOUR student-age patients. CDS sells packages of 250 blue forms at a cost of $12.95 per package (includes shipping). All order must be prepaid. Send your check payable to Chicago Dental Society, 401 N. Michigan Ave., Suite 200, Chicago IL 60611-5585. Visa and Mastercard orders are accepted. To order by credit card, shop online at CDS.org.

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HENRY SCHEIN PROFESSIONAL PRACTICE
Transitions: Associateships, equity buy-ins, practice sales, practice valuations; we have qualified buyers for Chicago and suburbs. Interested sellers call or email in confidence. Contact Al Brown at al.brown@henschein.com, 800.853.9493 or 630.781.2176.

DOWNTOWN CHICAGO #22134: Qualified buyer seeks to buy or merge practice/charts. All types of situations will be considered.

WESTERN SUBURBS OF CHICAGO #22135: Qualified buyer seeks practice to buy or merge. All types of situations considered.

NORTHWEST #22137: Doctor retiring from established $550,000 production practice with growth potential.

CHICAGO #22140: Nine operatories, multi-doctor, gross receipts $1.8 million.

NORTH CENTRAL #22141: Beautiful modern office, four operatories, gross receipts $850,000.

WEST SUBURBS CHICAGO #22142: Well established, six operatories.

KANAKEE COUNTY #22143: Four ops, nice location, annual gross $250,000.

DUPAGE COUNTY #22144: Chicago, western suburbs. Very profitable, three-op practice with growth potential.

SOUTHWEST SUBURB #22145: Four ops in strip center at high-traffic intersection. Collections $450,000.

WESTERN SUBURBS CHICAGO #22146: Three ops, $500,000 plus collections, building also for sale.

SOUTHWEST SUBURBS #22147: Five-op office with good growth potential. Gross receipts $400,000.

NEED TO START OR GROW YOUR PRACTICE?

CHICAGOLAND DENTAL MARKETING MEETUP GROUP

All dentists interested in building strong business connections to improve his/her dental practice are welcome.

Two CE sponsored by Hiossen, Inc.

If you are a dentist, it’s free.

Wednesday, July 18, 2-5 p.m.

Oak Brook Hills Marriott Resort

3500 Midwest Rd., Oak Brook, IL

Space is limited. Please RSVP at info@scharringtondental.com.

TOO EXPENSIVE?

EACH op cost is $2,000 - $3,000.

NEED MORE MONEY?

Help with your budget.

TODAY IS THE DAY TO JOIN.

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in our hands-on course learn how to easily integrate Botox® and dermal filler therapy for treatment of TMJ, bruxism, subtle lip augmentation, and smoothing of facial wrinkles to enhance facial esthetics and cosmetic dentistry. Join the thousands of dental professionals we have trained in dentistry’s fastest growing arena.

July 27-28: Denver, CO
Aug 3-4: Los Angeles, CA- Level I & II
Aug 10-11: Cincinnati, OH
Aug 10-11: Chicago, IL-Level I and II
Aug 15: New York, NY- Clinical Review

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**Fox-Phoenix:** 480.538.5021

The publication of an advertisement in the CDS Review is not to be construed as an endorsement or approval of the product or service being offered. Find our rate card and specifications at CDS.org.
Virtual Reality Meeting

**September 19**
All day starting at 9 a.m. (CST)
1 hour CE credit per course
Register at [http://on.cds.org/vrm919](http://on.cds.org/vrm919).
The Virtual Reality Meeting is free to CDS members and nonmembers alike.

**Speakers/Topics: (to date)**
- Lou Graham, DDS: Building the Ideal Hygiene/Dental Team into a Recession-proof Office (Practice Management)
- Robert Lowe, DDS: Minimally Invasive Aesthetic Dentistry (Porcelain, Indirect Composites and Prefabricated Composite Veneers)
- Gail Williamson, RDH, MS: Troubleshooting Common Image Errors (Radiology)
- Lawrence Zager, DDS: Has Dentistry Become a Subspecialty of Medicine? (Systemic Health)

**Exhibitors: (to date)**
- Bosworth Company
- Crest Oral B
- Kerr Corp.

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**Study clubs**

**Central Lake County Dental Study Club**
Meets third Tuesday of every month at noon, January-November, Grandma V’s Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

**Chicago Aesthetic Masters, a Hornbrook Group Study Club**
Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

**Chicago Dental Study Club**
For information, visit [www.chicagodentalstudyclub.com](http://www.chicagodentalstudyclub.com) or call Forrest Tower, 708.423.0610.
Newcomers are free. Please RSVP.

**Greater Evanston Dentists Association**
Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

**Uptown Dental Forum**
Meets every Friday, 12:30-2 p.m., Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. Academy of General Dentistry sponsorship approved. For information, contact Marshall Dolnick, 773.588.3880.

**Waukegan Dental Study Group**
Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

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**Publicize your event**
Submit your information using our online form at [CDS.org](http://www.cmsdocs.org/events/osha-aggregator) or fax it to 312.836.7337.
Include the following: subject, date, time, location and speaker’s name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing.

The editor reserves the right to edit material for space and style.

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**Can YOUR office afford OSHA’s stiff penalties?**
OSHA requires annual training for all healthcare workers with potential occupational exposure to bloodborne pathogens. Attend the Chicago Medical Society’s 2-hour training course, update your exposure control plan and satisfy most of your yearly OSHA regulations.

All workshops are taught by specialists in exposure control.

- **Wednesday, Aug. 8:** Webinar, 10 a.m.-noon
- **Friday, Sept. 7:** DoubleTree by Hilton Hotel, Oak Brook, 9:30-11:30 a.m.
- **Friday, Oct. 5:** Advocate Christ Medical Center, Oak Lawn, 10 a.m.-noon

**The Chicago Medical Society** in collaboration with the Chicago Dental Society

Chicago Dental Society members and their staffs can register for the discounted rate of $99 per person.
[http://www.cmsdocs.org/events/osha-aggregator](http://www.cmsdocs.org/events/osha-aggregator)

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Is the ADA House too big to fail?

The 2011 ADA House of Delegates (HOD) passed a resolution authorizing a comprehensive governance study with funding up to $300,000. The ADA Board of Trustees (BOT) selected Westman and Associates, a firm experienced in the management issues of associations, but I think they face a daunting task.

Like our federal government the ADA has grown, somewhat willy nilly, to encompass 150 committees, councils, (the ever popular) task forces and other entities. Rumor has it that a task force, authorized in 1999 by the HOD to investigate the ADA’s place in the space program, is missing somewhere near Cape Canaveral.

The financial health of the association is facing potential implosion; 37 percent of the membership is older than 55. When they reach age 65 their dues are reduced by half if they still work, and to zero if they retire.Overlaying this problem is the poor performance of ADA investments in the last decade and the diminishing market share of membership.

Accordingly, Westman has interviewed 80 ADA leaders and conducted a questionnaire survey of 700 additional leaders to elicit suggestions on how the governance of the ADA could be improved. Although their work is not complete, they have identified some promising suggestions. Among them, reducing the size of the HOD, now at 460-plus members, and the sunset review of some 150 entities. Westman never asked me, but I have some suggestions.

Instead of reducing the size of the HOD, the governance committee should look at eliminating it! Not only is the size of the HOD unwieldy, it has been hijacked by an ultra conservative block that, like in Congress, takes no prisoners.

Getting back to Westman’s daunting task, in 1992 the HOD authorized the BOT to spend more than $300,000 to study the management of the ADA (see, nothing’s new). Coopers and Lybrand was selected to conduct the study. The BOT in 1994 submitted the report and proposed a package of resolutions to streamline the association based on the firm’s recommendations. Not only was the study lambasted, but also every resolution was defeated because someone’s ox was being gored. Surprise, surprise: the debate was political. On the final day of the meeting, and only on reconsideration, the House passed one of the resolutions that combined three science-related councils into one.

The delegate chosen for the honor of making the motion for the adjournment of the House admonished the association, saying, “The next time we pay for a governance study we should tell the firm conducting it, ‘we don’t want any changes.’”

In short, we are not so big that we can’t fail. There will be no Washington bailout.
Chicago Dental Society Meetings

Unless otherwise noted, Regional Meetings are held Wednesdays, 9 a.m.-2:30 p.m., Drury Lane, 100 Drury Lane, Oakbrook Terrace. Regional Meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A fee of $250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year. Registration is not required to attend. Webinars are free to CDS members; $30 for non-members.

Registration for Regional Meetings ends 30 minutes after the start of the program. Attendees will receive barcoded badges that capture their time of entry. Badges will be scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed/mailed after the meeting.

September 19: Virtual Reality Meeting at CDS.org
Building the Ideal Hygiene/Dentist Team into a Recession-proof Office
— Lou Graham, DDS

Minimally Invasive Aesthetic Dentistry
— Robert Lowe, DDS

Troubleshooting Common Image Errors
— Gail Williamson, RDH, MS

Has Dentistry Become a Subspecialty of Medicine?
— Lawrence Zager, DDS
Register at http://on.cds.org/vrm919

November 7: Regional Meeting
Sleep Apnea
Brian Allman, DDS

January 9, 2013: Regional Meeting
Cosmetics
Martin Zase, DMD

April 24, 2013: Regional Meeting
Management
Suzanne Bozwell

May 15, 2013: Webinar at CDS.org
Speaker and topic TBA

November 13, 2013: Regional Meeting
Finances
William Blatchford, DDS

CDS is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.

Chicago Dental Society designates Regional Meetings for 5 continuing education credit hours and webinars for 1 CE credit hour.
## Englewood
Meetings are at Francesca’s Vicinato, 12960 S. LaGrange Rd., Palos Park, unless otherwise noted.

Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Ammar Adam, 708.425.5290 or axa34@yahoo.com.

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<th>Date</th>
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<td>October 16</td>
<td>Staff Appreciation Night @ Ridge Country Club, 10522 S. California Ave., Chicago</td>
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<td>November 13</td>
<td>Speaker and topic TBA</td>
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<td>December 9</td>
<td>Christmas Brunch featuring Santa Claus @ Edgewood Valley Country Club, 7500 S. Willow Springs Rd., LaGrange</td>
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<tr>
<td>January 8, 2013</td>
<td>Speaker and topic TBA</td>
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<tr>
<td>March 12, 2013</td>
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<td>April 9, 2013</td>
<td>Speaker and topic TBA</td>
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<tr>
<td>May 2013</td>
<td>Installation of Officers Date and location TBA</td>
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<tr>
<td>June 2013</td>
<td>Englewood Branch Golf Outing</td>
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## Kenwood/Hyde Park
Meetings are at Norman’s Bistro, 1001 E. 43rd St., Chicago, unless otherwise noted.

Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Jason Grinter, 815.600.9022 or jgrinter@gmail.com.

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<td>October 2</td>
<td>Early Intervention, Long-term Success (pediatrics/orthodontics)</td>
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<td>November 6</td>
<td>Dilemmas and Solutions: To Keep or Not To Keep (endodontics/periodontics)</td>
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<td>December 4</td>
<td>Teamwork for Optimal Results (prosthodontics/oral surgery)</td>
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<tr>
<td>March 5, 2013</td>
<td>Tech Night: Using Cerec and Cone Beam Imaging in the Office</td>
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<td>April 2, 2013</td>
<td>Social Media: Use It or Lose Out</td>
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<tr>
<td>May 7, 2013</td>
<td>Installation of Officers</td>
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## North Side
Meeting locations to be announced.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Jun Lim, 773.794.1299 or edgebrookperio@yahoo.com.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 25</td>
<td>Understanding Legal Tools: The Key to Asset Protection and Tax Reduction Speaker TBA</td>
</tr>
<tr>
<td>November 13</td>
<td>Soft Tissue Grafting</td>
</tr>
<tr>
<td>January 8, 2013</td>
<td>How We Got Here                        Walter Lamacki, DDS</td>
</tr>
<tr>
<td>March 12, 2013</td>
<td>Cosmetic Dentistry is More Than Making White, Straight Teeth Sheldon Seidman, DDS</td>
</tr>
<tr>
<td>May 2013</td>
<td>Installation of Officers Date and location TBA</td>
</tr>
</tbody>
</table>

## North Suburban
Meetings are at Green Acres Country Club, 916 Dundee Rd., Northbrook, unless otherwise noted.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Benjamin LoGiudice, 847.945.6700 or benlogiudice@sbcglobal.net.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 9</td>
<td>Using Custom Abutments to Create Anatomical Crowns on Round Implants M. Nader Sharifi, DDS, MS</td>
</tr>
<tr>
<td>November 13</td>
<td>ISDS Update on Statewide Issues: Legislation, Insurance and More Greg Johnson, ISDS Executive Director</td>
</tr>
<tr>
<td>December 4</td>
<td>Amorphous Calcium Phosphate: The New Frontier in Biomimetic Materials Alan Boghosian, DDS</td>
</tr>
<tr>
<td>January 8, 2013</td>
<td>Rebuilding Esthetics by Managing Soft and Hard Tissues          Stephen Russo, DDS, and Nadine Brodala, DDS, MS</td>
</tr>
<tr>
<td>March 12, 2013</td>
<td>Cone Beam Volumetric Tomography in Dentistry: A New Era in Diagnosis Mohamed Fayad, DDS</td>
</tr>
<tr>
<td>April 2013</td>
<td>Installation of Officers and Dinner Dance Location and theme TBA</td>
</tr>
<tr>
<td>May 2013</td>
<td>Suburban Scramble 2013: Annual Branch Golf Outing Location TBA</td>
</tr>
</tbody>
</table>

## Northwest Side
Meetings are at Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont, unless otherwise noted.

Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Richard Stiles, 847.299.4811 or rstiles@gmail.com.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
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<tbody>
<tr>
<td>October 2</td>
<td>ISDS Update on Statewide Issues: Legislation, Insurance and More Greg Johnson, ISDS Executive Director</td>
</tr>
<tr>
<td>November 6</td>
<td>Record Keeping and Essential Elements of Avoiding a Lawsuit John M. Green, DDS, JD</td>
</tr>
<tr>
<td>December 4</td>
<td>Holiday Party @ Cube at Rivers Casino, 3000 S. River Rd., Des Plaines Mohamed Fayad, DDS</td>
</tr>
<tr>
<td>March 5, 2013</td>
<td>Clinical Diagnosis Using Cone Beam Technology                  Mohamed Fayad, DDS</td>
</tr>
<tr>
<td>March 6, 2013</td>
<td>CPR Certification @ Holy Family Medical Center, 100 N. River Rd., Des Plaines</td>
</tr>
<tr>
<td>April 2, 2013</td>
<td>Recent Advances in the Detection and Prevention of Oral Cancer (Installation of Officers) Mark Lingen, DDS, PhD</td>
</tr>
</tbody>
</table>
### Northwest Suburban

Meeting locations TBA.
Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. For information, contact Ahmed El-Maghraby, 847.618.5573 or aelmaghra@nch.org.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Speaker/Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 9</td>
<td>Increasing Your Practice’s Value for a Transition</td>
<td>Bruce Lowy</td>
</tr>
<tr>
<td>November 13</td>
<td>Maximizing Practice Performance with Implant Dentistry</td>
<td>George Camp, DDS</td>
</tr>
<tr>
<td>January 8, 2013</td>
<td>Current Methods and Treatment Planning for Craniofacial Disorders</td>
<td>John Polley, MD</td>
</tr>
<tr>
<td>March 12, 2013</td>
<td>Esthetic Options in Implant Dentistry</td>
<td>Kevin Kopp, DDS</td>
</tr>
<tr>
<td>April 9, 2013</td>
<td>Installation of Officers @ Makray Memorial Golf Club, 1010 S. Northwest Hwy., Barrington</td>
<td></td>
</tr>
<tr>
<td>May 2013</td>
<td>Suburban Scramble 2013: Annual Branch Golf Outing</td>
<td></td>
</tr>
</tbody>
</table>

### South Suburban

Meetings are at Balagio Restaurant, 17501 Dixie Hwy., Homewood, unless otherwise noted.
Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Patricia Castor, 708.849.8627 or patricia.castor@gmail.com.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Speaker/Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 9</td>
<td>Political Night</td>
<td>State and local representatives</td>
</tr>
<tr>
<td>November 13</td>
<td>Embezzlement in the Dental Practice: How to Avoid It</td>
<td>Elaine Pesavento, CPA</td>
</tr>
<tr>
<td>January 8, 2013</td>
<td>Pharmacology</td>
<td>Speaker TBA</td>
</tr>
<tr>
<td>March 12, 2013</td>
<td>Local Anesthetic Complications</td>
<td>Robert Bosack, DDS</td>
</tr>
<tr>
<td>April 9, 2013</td>
<td>Clinic Night: Soft Tissue Grafting and Root Coverage Success Stories</td>
<td>Megan Ratliff, DDS, MS</td>
</tr>
<tr>
<td>May 2013</td>
<td>Installation of Officers</td>
<td>Date and location TBA</td>
</tr>
<tr>
<td>June 2013</td>
<td>Annual Fishing Trip</td>
<td>Date and location TBA</td>
</tr>
</tbody>
</table>

### West Side

Meetings are at Barclay’s American Grille at The Carleton of Oak Park, 1110 Pleasant St., Oak Park, unless otherwise noted.
Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Frederick Orendach, 773.586.6622 or arendach@comcast.net.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Speaker/Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 11</td>
<td>Tax Strategies for the Self-employed</td>
<td>Kelly Clark, Bradford and Company, Inc.</td>
</tr>
<tr>
<td>October 9</td>
<td>Current Trends in Pharmacotherapeutics: What Works, What Doesn’t and Why</td>
<td>Michael Gaynor, DDS, MS, RPh</td>
</tr>
<tr>
<td>November 13</td>
<td>A Tour of Midwestern University College of Dental Medicine</td>
<td>Luann Stirek, Office of the Dean</td>
</tr>
<tr>
<td>December 11</td>
<td>Teeth in a Day: All-on-Four and Zygoma Implants</td>
<td>Sunil Sinha, DDS</td>
</tr>
<tr>
<td>January 8, 2013</td>
<td>Bright Ideas for General Practice</td>
<td>Harvey Mahier, DDS</td>
</tr>
<tr>
<td>March 12, 2013</td>
<td>Updates in Endodontics: Diagnosis, Procedures and Outcome Studies</td>
<td>Richard Munaretto, DDS</td>
</tr>
<tr>
<td>May 2013</td>
<td>Installation of Officers</td>
<td>Date and location TBA</td>
</tr>
<tr>
<td>June 2013</td>
<td>Annual Golf Outing</td>
<td>Date and location TBA</td>
</tr>
</tbody>
</table>

### West Suburban

Meetings are at Naperville Country Club, 25W570 Chicago Ave., Naperville, unless otherwise noted.
Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. For information, contact John Milgram, 630.922.0005 or damr53@me.com.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Speaker/Contact</th>
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</thead>
<tbody>
<tr>
<td>October 9</td>
<td>Laser Assisted Periodontal Therapy</td>
<td>Kirk Naraian, DDS, MS</td>
</tr>
<tr>
<td>November 13</td>
<td>Dentistry Today and Tomorrow</td>
<td>Lou Graham, DDS</td>
</tr>
<tr>
<td>January 15, 2013</td>
<td>Cosmetic Dentistry @ Maggiano’s Little Italy, 1847 Freedom Dr., Naperville</td>
<td>Speaker TBA</td>
</tr>
<tr>
<td>March 12, 2013</td>
<td>Clinic Night: Speaker and topic TBA</td>
<td></td>
</tr>
<tr>
<td>April 9, 2013</td>
<td>Speaker and topic TBA</td>
<td>Date and location TBA</td>
</tr>
<tr>
<td>May 2013</td>
<td>Installation of Officers</td>
<td>Date and location TBA</td>
</tr>
<tr>
<td>May 23, 2013</td>
<td>Annual Golf Outing</td>
<td>Location TBA</td>
</tr>
</tbody>
</table>

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Tim Donley, DDS, MSD
Periodontal Diagnosis is now Risky Business (1 CE hour)

Jeffrey Bonk, DDS
Perception of Beautiful Dentistry (1 CE hour)

Douglas Kerr, DMD
Yikes! There’s a Child in the Operatory (1 CE hour)

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